

Financial Health Check for Businesses

Greetings Fellow Business Owner,

Subject: Strengthen Your Business with a Financial Health Check

I hope this message finds you well. I wanted to take a moment to highlight something crucial for the sustainability and growth of your business—a financial health check. This simple yet powerful step allows you to get a clear view of your current financial position, uncover potential vulnerabilities, and make strategic decisions that will optimize your cash flow, profitability, and operational efficiency.

Regular financial reviews ensure you're staying on top of important metrics like revenue trends, debt levels, and expenses. They also help identify areas for improvement—whether it's tightening up your cash flow or better controlling costs. By proactively addressing financial risks and keeping compliant with tax and regulatory obligations, you can safeguard your business against setbacks, strengthen its resilience, and seize future opportunities with confidence.

To make things easier, I've created a Financial Health Check Report that you can fill out for your business. You'll find it on the next page, and I encourage you to give it a try. Should you have any questions or need further assistance, I'm always here to help!

Warm regards,

Peter Adams



Financial Health Check Template

Section	Answer	Answer with a tick (✓) or a cross (Ҳ)	Comments / Notes
1. Cash Flow Management	_		
Is there a positive cash flow every month?			
Do you regularly monitor cash inflows and outflows?			
Do you have a cash reserve that can cover 3-6 months of operating expenses?			
Are you able to pay bills and salaries on time without delay?			
2. Profitability			
Are your gross and net profit margins stable or increasing? Do you regularly review your profit			1
margins by product/service?			
Are operating expenses under control relative to revenue?			
Has your business achieved its profit goals for the past year?			
3. Accounts Receivable	1 1	1	
Do you have a clear process for invoicing clients and following up on payments?			
Are the majority of your receivables collected within 30 days?	NUMBERS	CHEF	
Do you monitor aging receivables and follow up on overdue accounts?	Oo Covern	Ret D	
Is the percentage of bad debts below industry norms?	CONSUL		
4. Accounts Payable			I
Are you paying suppliers within agreed terms?			
Do you negotiate favourable payment terms with suppliers?			
Are there no overdue or unpaid			
bills causing penalties or interest			
charges? Is your accounts payable process			
automated or efficient?			



5. Budgeting and Forecasting			
Do you have an annual budget and			
regularly update it?			
Are actual results compared to the			
budget on a regular basis?			
Do you prepare monthly or			
quarterly financial forecasts?			
Do you adjust spending based on			
forecasted revenues and cash			
flow?			
6. Debt Management			
Are your debt levels manageable			
relative to your cash flow?			
Are you able to meet all debt			
repayment obligations without			
stress?			
Do you have a strategy to reduce or			
pay off debt?			
Are your interest rates on loans or			
credit lines competitive?			
7. Profit & Loss (P&L) Management			
Do you review P&L statements on a			
monthly basis?			
Are you able to identify trends in	1		
revenue and expenses?		A STATE OF THE STA	
Is your P&L statement sho <mark>wing a</mark>			
consistent net profit?			
Are your operating expenses			
aligned with your revenue growth?	NUMBERS	CHE	
8. Tax Compliance		THE PARTY OF THE P	
Are you up-to-date with all tax			
filings (corporate, VAT, payroll)?	<u> </u>		
Are you setting aside enough	00	2	
money to meet tax obligations?	CONSULT		
Have you taken advantage of any			
available tax deductions or			
credits?			
Do you consult with a tax			
professional to optimize tax efficiency?			
9. Inventory Management (If Application	ahle)		
Is your inventory turnover rate	иыс		
healthy (not too fast or too slow)?			
Do you monitor and manage stock			
levels to avoid overstock or			
shortages?			
Are you tracking the costs			
associated with holding inventory			
(e.g., warehousing)?			



Do you regularly review supplier	
performance and pricing?	
10. Financial Reporting & Analysis	
Do you generate regular financial	
reports (e.g., P&L, balance sheet,	
cash flow)?	
Are financial reports shared with	
key decision-makers?	
Do you use financial KPIs (e.g.,	
ROI, profit margin) to assess	
business health?	
Do you have a system to analyse	
and act on financial data?	
11. Risk Management	
Have you identified key financial	
risks to your business?	
Do you have a plan in place to	//.
mitigate financial risks (e.g.,	
insurance, emergency fund)?	
Do you regularly review and update	
risk management plans?	
Are you protected against	
currency, interest rate, or market	
risks (if applicable)?	
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How to Use This Template

- Step 1: Review each question and tick (✓) for areas that are in good standing and cross (X) for areas that need improvement.
- Step 2: Add comments or notes to expand on specific issues, concerns, or strengths.
- Step 3: Use the completed checklist to identify areas that require immediate attention and contact Peter Adams at The Number Chef Ltd to help you to develop action plans to improve overall financial health.



Let's Connect

I'm really eager to hear your thoughts after completing the financial health check report! Were there any specific areas that raised concerns or left you wondering what steps to take next?

If so, I'm here to help you navigate those challenges and find solutions tailored to your business needs.

Let's chat and take your financial health to the next level—feel free to reach out today!

Warm regards,

Peter Adams

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